



**Press release**  
Paris, 16<sup>th</sup> January 2023

## **Docaposte has entered into exclusive negotiations with the shareholders of Maincare, a specialist in digital solutions for hospitals, in order to acquire it**



**Docaposte, the digital subsidiary of the La Poste Group, has entered into exclusive negotiations with Maincare, one of the leaders in supporting the digital transformation of hospitals in France, with a view to acquiring it from its shareholders (Montagu Private Equity). This structural merger is based on shared values and the vision of an ambitious, long-term operational project. By combining Maincare's assets with its expertise in digital trust, Docaposte will create a powerful technological leader helping healthcare providers with their digital transformation.**

Healthcare's digital transformation in France is facing multiple challenges: the development of a greater digital culture among healthcare providers, the increase in interoperability between software and the migration to cloud solutions improving the availability of health data, and the development of predictive diagnosis information for patients.

### **Maincare, a trusted partner to hospitals for 20 years**

Founded in 1999, Maincare is a leading provider of healthcare software for hospitals. It supports healthcare professionals in their digital transformation with a comprehensive range of digital business solutions (healthcare production, telemedicine, healthcare coordination, administrative management, economic and financial management, logistics, human resources, etc.) and services (strategic consulting, communication). The software publisher offers a new generation of electronic patient records.

In 2021, Maincare was the first French publisher to be referenced as "Ségur du numérique" for all hospital sectors.

Maincare's 650 employees, including nearly 300 in R&D, support nearly 1,000 customers, including 80% of French university hospitals and regional hospitals. In 2022, Maincare achieved a turnover of more than 80 million euros.

### **Managing data for the patient's benefit**

The partnership with Maincare is part of a strategy to give healthcare professionals more time to care for patients through data optimization. The synergies between the solutions developed by Docaposte and Maincare will help healthcare institutions improve patient care, contribute to improving the relationship between hospitals and healthcare

professionals, and help achieve the objectives of the healthcare system's digital transformation.

This alliance will also strengthen Docaposte and Maincare's ability to ensure the compliance, security and competence of hospital health data. By optimizing and securing healthcare data mining, the challenge is also to improve the use of healthcare data for more predictive diagnostic purposes and to develop decision support for healthcare professionals.

### **Supporting the digital transformation of health in France**

A leader in digital trust in France, Docaposte has made health one of its priorities in terms of development.

As an HDS [French Healthcare Data Host certification] certified healthcare data host, Docaposte has strengthened its healthcare expertise since 2017, in particular through acquisitions in the areas of connectivity with SMRs [Shared Medical Records] (icanopée), clinical studies (Inadvans and Heva) and informed medical consent (Calimed solution).

With its infrastructure and expertise, Docaposte aims to position itself as a powerful technological leader for the digital transformation of healthcare providers, and to contribute to the digital transformation of healthcare, where the need for trust and security solutions is rapidly growing.

In this context, the merger with Maincare marks an acceleration of Docaposte's healthcare development strategy, which is based on three areas: optimising the organisational efficiency of healthcare providers, improving patient care journeys, and accelerating the use of healthcare data.

*"The alliance with Maincare marks an important step in Docaposte's healthcare strategy, which is one of our priorities in terms of development. This structural operation illustrates our desire to create a powerful leader in digital health in France. The complementary nature of Maincare's recognized expertise and the robustness of our digital trust and secure healthcare data management solutions will enable us to meet the challenges of digital transformation for hospitals and healthcare providers in France,"* said **Olivier Vallet**, Chairman and CEO of Docaposte.

*"The discussions we had with Docaposte immediately convinced Maincare's management and all its employees of the value of the joint solutions we will be able to bring to our customers and to the healthcare sector. This merger is a unique opportunity for us to strengthen our position as a trusted partner in software, services and hosting, as well as a provider of patient monitoring data. It will also allow us to accelerate our mainUp software update plan and our transformation whose objective is to "Give Time Back to Caregivers",* remarks **François-Xavier Floren**, CEO of Maincare.

This transaction is subject to the approval of the French Competition Authority.

#### **Maincare: key figures**

- 650 employees including 300 in R&D
- More than €80 million in turnover
- 1,000 clients: hospitals and hospital groups, regional health agencies, insurers and mutual insurance companies

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## **About Docapost**

As a leader in digital trust in France and a subsidiary of La Poste Group, Docaposte supports all companies and public institutions in their transformation and enables them to accelerate in this process with confidence.

As an expert in the processing of sensitive data and as a trusted third party, Docaposte enjoys a unique position in the market, enabling it to respond to a client's entire needs from start to finish, in compliance with regulations and with the assurance of highly secure data. As the leader in trusted digital solutions (electronic voting, electronic registered letters, electronic signatures, digital archiving) and the leading operator of health data in France with over 45 million medical records, Docaposte provides its expertise in the design and management of customised digital platforms. Its industrial and management delegation know-how enables it to meet all its clients' requirements. Docaposte has more than 40,000 corporate and government clients and more than 6,500 employees at nearly 70 sites in France and abroad. Docaposte has achieved a turnover of €750 million in 2021. More information can be found on [www.docaposte.com](http://www.docaposte.com)

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